Mr Price Group Limited
(Incorporated in the Republic of South Africa)
(Registration number 1933/004418/06)
ISIN: ZAE000026951
Share Code: MPC
("Mr Price Group" or "The Group" or "the company")

TRADING UPDATE FOR THIRD QUARTER (Q3 2010)

During the third quarter (October, November and December) of the financial year ending 31 March 2010, Mr Price Group recorded sales growth of 8.4%. The Group achieved sales growth of 6.2% and 6.4% in October and November respectively. The growth achieved in December was 10.8%. Comparable sales, which include sales of expanded and relocated stores in like-for-like locations, grew by 5.7% for the quarter and by 8.5% in December. Sales to franchised stores are excluded from these comparisons.

Group sales for the quarter were in line with expectations which took into account the recession and the very high base in the same quarter in the previous year when comparable sales were over 15%. Inflation for the period was 5.1% and cash sales constituted 84.6% of total sales. Gross margins were also in line with expectations.

The Apparel Division (Mr Price, Mr Price Sport and Milady’s), which represented 73.4% of sales, achieved sales growth for the quarter of 10.4% (December 12.7%) with comparable sales growth of 6.6% (December 9.7%). Weighted average space increased by 7.0% and inflation of 3.6% was recorded for the quarter.

The Home Division (Mr Price Home and Sheet Street), which represented 26.6% of sales, continued to be affected by the reduced consumer spend on durable and semi-durable products which includes homewares. Sales growth of 3.2% (December 5.3%) and comparable sales growth of 3.4% (December 5.2%) was recorded. Weighted average space increased by 2.0% and inflation of 8.4% was recorded for the quarter.

The debtors’ book remained well controlled from both a credit granting and a collections perspective, resulting in bad debt levels improving slightly on that reported for the half year ended 30 September 2009.

The financial figures above have not been reviewed and reported on by the company’s auditors.

Durban
14 January 2010
Sponsor
RAND MERCHANT BANK (A division of FirstRand Bank Limited)